

# An invitation to grow 2024

Grant Thornton Uganda





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### Perspective



As we navigate an ever-evolving business landscape, it is essential to stay committed to our vision to be the most valued network in the profession by 2025 by our people, our clients, community and member firms.

At Grant Thornton Uganda, we believe that our success is intrinsically linked to the success of our people. By fostering a culture of continuous learning and growth, we empower our team to deliver exceptional service and drive innovation.

In our pursuit of excellence, we don't merely follow the path; we forge new ones. Our 'go beyond' strategy isn't just a tagline—it's our compass, guiding us toward uncharted territories. It is about understanding our clients' unique challenges and providing tailored solutions that drive their success.

Equally important is our dedication to the community. We believe in giving back and making a positive difference in the lives of those around us. Through various initiatives, we aim to create a sustainable future for all.

As we embark on this journey of growth and excellence, I invite you to join us in our mission to go beyond and make a meaningful impact. Together, we can achieve great things.

Anil Patel Executive Chairman Grant Thornton Uganda





At Grant Thornton, we are dedicated to delivering exceptional value and service to our dynamic clients. We go beyond traditional tax, advisory, and assurance services, offering innovative solutions that address the challenges of today and prepare for the opportunities of tomorrow. We are committed to Environmental, Social, and Governance (ESG) principles, integrating them into our work to create sustainable outcomes for our clients, people, and community. Our focus on people, clients, and community drives everything we do, ensuring that we not only meet but exceed expectations. We look forward to partnering with you to achieve your goals and make a positive impact together.

Jasmine Shah Managing Partner Grant Thornton Uganda

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### **About Grant Thornton**

### Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms.

### We embrace what makes each market unique. On a global scale.

We are a global network of 73,000+ people in member firms in over 150 countries with a common goal — to help you realize your ambitions. Which is why our network combines global scale and capability with local insights and understanding. So, whether you're growing in one market or many, looking to operate more effectively, managing risk and regulation, or realizing stakeholder value, our member firms have the assurance, tax and advisory capabilities you need with the quality you expect.

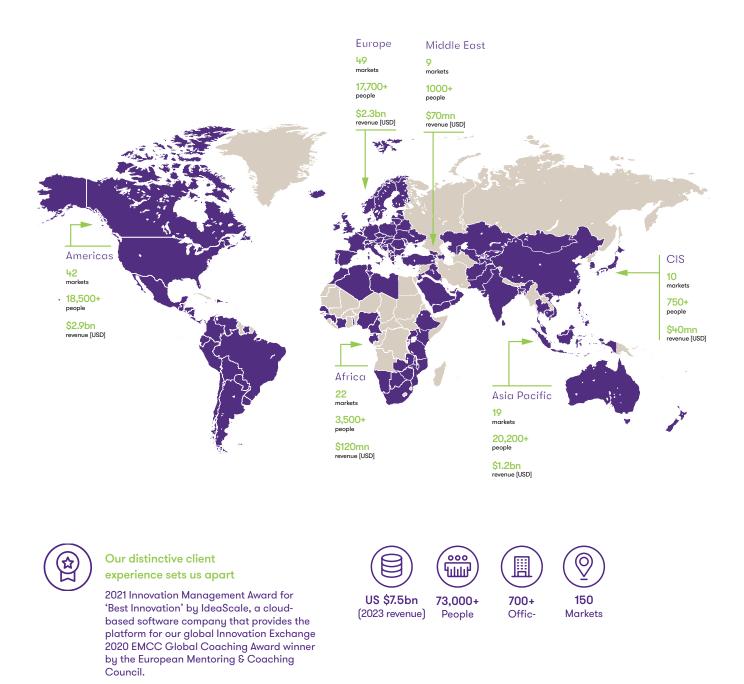
### We are Grant Thornton. Going beyond business as usual, so you can too.

We invest in listening, building relationships and understanding your concerns to deliver an experience that's more personal, agile and proactive. We work at the pace that matters. Yours. That's why we celebrate fresh thinking and diverse perspectives to find better solutions. We don't predict the future. We help you shape it.

Visit us at www.gtuganda.co.ug today to find out how we can help you.

# **Global Network**

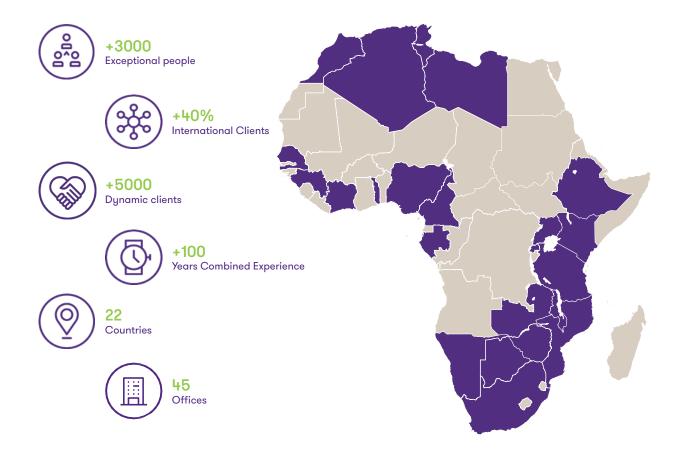
Our member firms provide the assurance, tax and advisory services, industry expertise and capability you need, wherever you need it, with the quality you expect. Whether you're growing in one market or many, looking to operate more effectively, managing risk and regulation, or realizing stakeholder value, look no further.



# Africa

We have more than 100 years of experience working in Africa and a reputation for diligence, knowledge and independence. We have been approved by the World Bank and IMF to act as auditors of companies funded by them.

Grant Thornton has strategically expanded its footprint across Africa, recognizing the vast potential and emerging opportunities in the region. The firm operates through member firms in several countries, including South Africa, Nigeria, Kenya, Egypt, Ghana, Uganda and many more. By leveraging local expertise and deep understanding of regional markets, Grant Thornton offers tailored solutions to meet the unique needs of businesses operating in Africa. Grant Thornton's core objective in Africa is to support businesses of all sizes, from small and medium enterprises (SMEs) to large multinational corporations, in achieving sustainable growth and success. The firm provides a comprehensive range of services, including audit, tax, advisory, and consulting, enabling organizations to enhance operational efficiency, manage risks, and capitalize on emerging trends.



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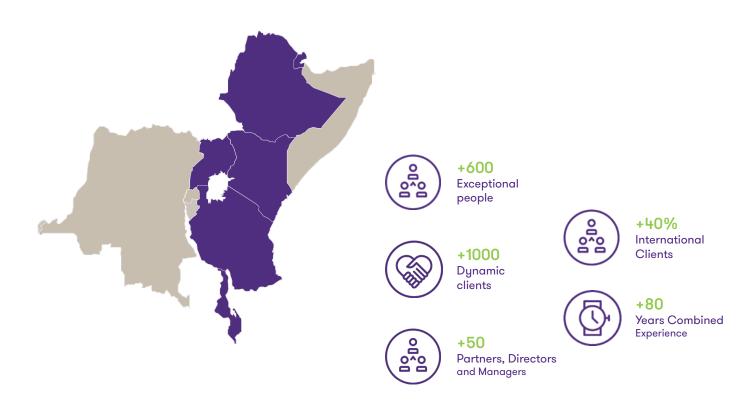
## **East Africa**

We have been operating for over 30 years and have advanced from a traditional audit, accounting and tax practice to one that now offers a broad range of specialist advisory services to privately held businesses, public interest entities and the public sector.

We understand the value triggers behind successful transactions through collaborative dynamic teams with a wide financial, trade and operative background. Whether a client is considering a transaction to drive growth, developing and implementing the right controls to mitigate risk, or advancing finance and technology infrastructure to improve performance and enable new capabilities, the expertise of our member firms in the region can support our clients to achieve their goals.

We have wide range of clients from SMEs to large corporates.

We serve almost all sectors of the economy, which include manufacturing, telecommunication, oil and gas, real estate and construction, insurance, banks, health and hospitality, agriculture, educational, not for profit and professional services sectors with family, parastatal and public interests alike. Our team comprises of world class business advisors whom our clients interact with. Our Advisory Services deliver value to clients through interconnected business lines revolving around transactional and operational advisory



• Grant Thornton East Africa also operates virtually in Rwanda, Burundi, Somalia and the Democratic Republic of Congo

# Local Feel, Global Team

"Established in 1939, we have progressed expeditiously from a traditional audit, accounting and tax practice to offering a broad range of advisory services to our dynamic clients."

### A focus on Grant Thornton Uganda

Grant Thornton in Uganda is a leading provider of audit, tax, advisory and business process solutions services. With a team of over 160 people, we apply strong technical guidance and breadth of experience to ensure that clients receive a truly different experience. Our teams have more experience built into them because of a tighter leverage model than our competition. Specifically, our operating model ensures that all our engagements are partner-led and supported by experienced directors and managers. Clients recognise this difference through our understanding of their businesses and ability to bring meaningful ideas to address specific needs.



#### Key figures and facts



150 **Employees** in Uganda



+300Dynamic clients



+20 Years Experience



Partners, directors and managers



+57% International Clients

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# **The Client Promise**

Privately owned enterprises, listed companies and public sector organisations come to us for our global scale, quality and deep technical expertise. They also value our knowledge of their regulatory landscape and industry standards. But what sets us apart is our client experience.

### We discover what's important to you and make it important to us

Our culture is built on a genuine interest in our clients – their challenges, growth ambitions and wider commercial context. You get the attention you deserve from approachable, senior professionals who ask the right questions, listen and provide real insight and a clear point of view.

#### The bottom line

- A relationship-led approach with more time and attention from partners and senior advisers
- A deeper understanding of your business for more meaningful advice and recommendations

#### Agile and responsive service

Our size and structure create advantages for you. We adopt a flatter structure, with shorter decision making chains, empowered teams and no complex chains of command. We have all the necessary processes and controls but they're streamlined and efficient. Our teams are more responsive.

#### The bottom line

- A faster response when you need quick answers and clarity
- Anticipating the answers you'll need before you ask

### Pragmatic solutions to help you improve and grow

Our teams bring ideas to the table, going beyond the technical issues to recommend ways to make your business better. Whether your goals include expansion, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now.

#### The bottom line

- Helping you think ahead and think more broadly
- Proactively identifying opportunities for improvement and growth

#### **Collaborative teams with a different mindset**

Our people are open, accessible and easy to work with. We work through the issues alongside you, always with an independent perspective and challenging where necessary. Our collaborative style also enables us to assemble teams across service lines, industries and geographies to tailor our capabilities for you.

#### The bottom line

- Teams and solutions built around your needs not our structures
- A better working relationship with you and your team

# **Our People Agenda**



### Win

- Strengthen reputation.
- Attract Desired Profiles
- Ensure Rigorous recruitment and Selection Processes

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### Engage

- Initiate introduction/ Reconnection to the firm at key career milestones
- Establish emotional connections
- Define roles and responsibilities
- Accelerate speed to productivity



### Grow

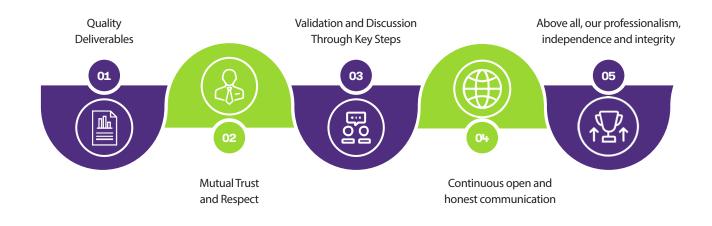
- Position people to make the greatest contribution in the current and future roles
- Clarify and define path for advancement and continuous learning
- Help people achieve their aspirations in conjunction with the firm's needs



### Keep

- Assess, recognize and reward contribution
- Retain best
  performers
- Ensure respectful transitions and exists
- Nurture and deepen alumni relationships

# Our Promise to Our Clients



### Delivering an Exceptional Client Experience

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### **Corporate Social** Investments



Every year, Grant Thornton member firms all over the world come together in September to celebrate the social responsibility initiatives we carry out in our communities with an aim to Act, Commit and Share.

#### As Grant Thornton Uganda, we are involved in the following:

Education: equipping students with facilities to expand their knowledge and unlock their potential.

Health: giving time to initiatives that improve the well-being of our communities.

**Governance:** engaging with organizations to promote sustainable growth, risk management and Compliance, operation optimization, and skill capitalization.

Social and Environment: supporting the underprivileged and the conservation of wildlife and natural habitats.

#### **CSR** projects



We are glad to announce another huge addition to our current projects this year **"GRANT THORNTON ACADEMY"** which was set up in May 2023 to empower the youth with skills and knowledge as they join the professional world. So far, we have graduated twenty five (25) students from the first Co-hort, with over 80% of these already absorbed in employment at Grant Thornton and other firms, including our clients. Co-hort two is already in session for 2024.



Since 2015, we have renovated a school block of Namulonge COU SS in Wakiso District, Uganda, and funded the construction of four (4) new classroom blocks and a computer lab with the required infrastructure. In addition, donated scholastic materials, classroom desks, class tables, laptops, and accessories as well as paid bursary scheme fees for students. One of our beneficiaries is Cranium Ayinabyoona who is pursuing a medical degree at Kampala International University, Ishaka, Bushenyi District.



Since 2017, we often hold Blood Donation drives throughout the year in partnership with the Indian Association, Mengo Hospital Rotary Blood Bank, and the Nakasero Blood Bank. In 2020, despite the COVID pandemic, we held a Blood Donation camp at our Office premises. To date, we have contributed over 2000 units of blood and also donated a centrifuge to Mengo Hospital Rotary Blood Bank.





As part of our strategy, we recognize that Corporate Governance is of paramount importance as it enhances an organization's image in the public eye as a self-policing organization that is responsible and worthy of shareholder and debt holder capital. Therefore, we decided to join hands with The Institute of Corporate Governance of Uganda (ICGU) to encourage best corporate governance practices across the country and award the organizations that exhibit best governance practices. We proudly pioneered and solely sponsored the INAUGURAL CORPORATE GOVERNANCE AWARDS held on May 17, 2018, at Kampala Serena Hotel in collaboration with the ICGU. The Second event of its kind was held at Mestil Hotel in Kampala in 2021.



Conservation and Welfare of the wildlife are at the heart of what we do. We are committed to a world where there is coexistence and as such Grant Thornton was engaged in the donation of food items to Uganda World Life Authority in Entebbe Zoo as part of our concern for conservation and wildlife to mitigate the impact of COVID - 19.



We are operating a voluntary contribution scheme since 2019 among our employees to contribute toward the multiple CSR activities ongoing. We have donated over 6 tons of food items to the Government task force as response to COVID – 19 pandemic.



- 1. The launch of the Practical Skills Development Academy
- 2. GT Staff empowering Student at Namulonge Senior Secondary School
- 3. Academy Students involved in Blood Donatoin Drive
- Bed donation at the Cancer Institute in Kampala
- 5. Blood donation Drive in Kampala in Septer 2023
- 6. Sponsoring the Second Corporate Governance Awards in Uganda
- Tree planting exercise together with Kampala Capital City Authority
   Gifting a Tento to the Cancer
- Institute for relatives of patients
  Donating sanitary pads to pupils in
- Jinja who had been sing soil

#### Grant TI**#GTinthecommunity**

# Helping your organisation grow

# **Audit & Assurance**

Grant Thornton is committed to provide clients with a highquality audit of their financial statements. In designing a tailored audit programme customized for the business, we will combine the collective skill and experience of our audit professionals to deliver an audit that is efficient and provides assurance to your key stakeholders.

Our approach is maintained to all relevant standards and we are supported by well-resourced teams. You can rely on our partner-led team to deliver with conviction - they bring technical excellence, commercial acumen and experience of managing similar assignments.

#### Financial statements audit

For stakeholders, providers and investors of your company, it is fundamental to have an independent professional opinion at a determined date with the aim of encouraging credibility of your financial statements.

An audit includes an adequate understanding of the internal controls purposely to plan for the audit and determine the nature and extent of procedures to be performed.

#### IFRS diagnosis & implementation

International Financial Reporting Standards (IFRS) not only help the transparency and uniformity of the financial information of multinational companies or public companies, its implementation can also give competitiveness to medium and small private companies with a desire for expansion.

#### **Assurance Services**

Assurance services involve independent examinations of a company's processes and controls to reduce information risk and enhance the quality or context of the information provided. These services aim to improve the credibility of financial statements, compliance reports, and other financial information, ultimately enhancing decision-making for stakeholders, including investors and analysts.

Our audit and assurance services include:

- Financial statements audit
- Report on internal controls
- Review report/engagements
- Agreed upon procedures
- Special attestation services
- Project audits and donor support
- Compilation engagemnets
- Performance audits
- Compliance audits
- Due diligence
- Forensic accounting
- · Quality assurance reviews



Nobert Kagoro Senior Partner



**Nilesh Patel** Partner



Kalpesh Patel Partner



Morris Mubangizi Director

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# **Audit Quality**



### Global audit quality

Grant Thornton views audit quality as an essential element of our business. The global network has tools, support and controls in place to ensure that member firms consistently deliver high-quality audits. These include:

- Strategic direction: an aligned global assurance strategy, 'Leading with quality', focused on delivering efficient highquality audits
- Client acceptance and continuance: established processes and procedures to help ensure members firms only accept high-quality clients
- Global audit methodology and technology: an audit methodology to meet international standards as a minimum, and supporting state-of-the-art proprietary software, backed by a commitment to remain industryleading through ongoing investments
- IFRS (International Financial Reporting Standards) support: A full-time global IFRS team to provide member firms with training and guidance
- Global audit quality monitoring: dedicated global monitoring team to review the audit quality of member firms on a regular basis
- Global audit training: globally developed programmes, such as a three-part online ISA proficiency series and face-to-face sessions on IFRS, audit methodology and independence, to ensure member firms have consistent learning.



### Global audit methodology and technology

#### Horizon, Grant Thornton's global audit methodology

- Provides a clear linkage to auditing standards
- Applies an account-based approach to address the risk of material misstatement
- Allows the tailoring of audit risk of each client's profile



Grant Thornton member firms apply the global audit methodology using the LEAP: a web-based software tool. Using LEAP, audit teams identify financial statement risks and link them to the processes and internal controls established to address those risks. This enables audit teams to tailor an audit response that is appropriate to the assessed risks. LEAP also assists audit teams in documenting, evaluating and testing internal controls.

- Enables auditors to perform higher quality audits more efficiently
- Gives auditors the ability to provide clients with better insights

### IFRS support

An IFRS interpretations group and a financial instruments working group (made up of member firms' IFRS experts), provide advice, guidance and support to the Global IFRS team.

The team promotes consistency across all member firms by:

- Offering face-to-face training programmes and e-learning resources
- Operating an IFRS help desk service
- Providing an IFRS checklist and an IFRS Interim Reports checklist
- Publishing extensive technical interpretive guidance, newsletters and other tools and resources, internally and externally, free of charge.

### Information Technology General and Automated Controls (ITGCs & ITACs)

Our team ensures the reliability and integrity of the data and processes which will lead to efficiency of our clients' systems and processes to operate within a well-controlled environment.

Our team will identify, evaluate and validate controls, report areas of improvement along with our recommendations.

# Tax

With the global spotlight shining increasingly on tax and its application, businesses and organisations today increasingly need sophisticated tax solution which contribute to their bottom line. Additionally a clean tax record with the revenue authority serves to maintain a good perception in the eyes of an entities stakeholders.

Grant Thornton tax specialists have the ability to help you achieve your business goals, keeping in mind the requisite tax legislation. The team provides world class advice to large multinationals, private companies and individuals across multiple industry sectors.

#### Our approach includes:

- A solution driven methodology that goes beyond the technical issues and seeks to understand client's needs. This allows for a more unique approach to tax issues that provide a win-win outcome for the client and the revenue authority alike;
- Communication with "no surprise" approach where we endeavour to ensure that the client is well

informed of the status of an assignment at all times;

Leveraging our local experience to assist clients in various industries in exploring alternative options or enhancing their current strategy from a tax perspective;

#### **Tax Compliance**

Due to the nature and administration involved in tax compliance, more often than not, the need for a seasoned tax expert is required to act as an effective go-between a tax payer and the revenue authority. The fact that both the expert and the Revenue Authority speak the same language reduces the lag-time on any case being handled and allows the client to focus on their

#### business.

#### Our services include:

- Assistance in preparation and review of computation of income and deferred tax
- Assistance in preparation and filing of provisional and final tax returns.
- Tax position reconciliation services.
- Tax registration and deregistrations.
- Withholding tax exemption management services
- Representation before tax authorities as tax agents
- General guidance on tax compliances



Anil Patel Executive Chairman

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**Rikin Shah** Director



Ankit Jangla Director



**Solomon Rukundo** Manager

#### **Tax Consulting**

Tax consulting provides assistance in ensuring that high risk categories of transactions are accorded the correct tax treatments prior to execution. Our specialists help in bringing effective tax planning solutions to the table from a local and international perspective. As a client, you would be able to select from our arsenal of proactive tax solutions that fit your requirements.

#### Our primary services include:

- Transfer pricing
- International tax consulting
- Tax health check
- Tax opinion
- Tax planning and restructuring
- Dispute resolution
- Tax due diligence
- Tax litigation
- Exemptions, Refunds, Objections management and revenue audit management

#### **Transfer pricing**

With the introduction of the Transfer Pricing Regulations in 2011, the revenue authority has been making significant strides towards ensuring that transactions between related parties are maintained at "arm's length".

Taxpayers now more than ever need to give special attention to this matter and mitigate the risks associated with pricing adjustments between related parties to avoid penalties and additional tax liabilities.

Our tax experts are on hand, not only to assist with the preparation of the relevant documentation for legal purposes, but also to represent tax payers before the revenue authorities.

#### International tax consulting

We are able to leverage our global footprint to provide you with holistic tax solutions as per your needs. Investing in one country and ascertaining the tax risks associated with the investments against the tax obligations in your home country is a practice that is considered as essential in the decision making process of an investment.

We have good experience in handling tax planning of inbound and outbound investments, cross border tax restructuring, report and risk management and many more.

#### Tax health check

A review of a business tax compliance over a regular period of time serves to assist the business in highlighting not only what their potential tax liabilities are, but also in plugging up unnecessary tax leakages in the form of interest and penalties.

It is also seen as an opportunity to provide training to finance and accounting teams on tax matters that are not easily understood or part of the daily activity of the team.

We offer such services to ensure that businesses can benefit from our berth of knowledge and expertise on any and every tax matter that is identified.

#### Tax opinion

Tax legislation in some cases can be ambiguous or unclear, especially for people who do not practice tax on a daily basis. Businesses and investments often need support in analyzing legislation and explaining how it affects their businesses.

We use our understanding of your business to provide bespoke advice to the specific issues. Our opinions are backed by extensive research, innovative solutions, regular interaction with the revenue authorities and where necessary, additional written rulings can be sought from them depending upon its significance.

#### Tax planning and restructuring

Tax planning is far from being just a matter of accounting considerations. In fact, tax planning can be complex, especially when different jurisdictions are involved. An effective tax planning strategy will reduce your tax liabilities without which, unexpected tax problems can arise and tax liabilities occur.

We provide tax planning and consulting services with an aim to deliver cost-efficient and creative solutions for our clients, which will optimize your tax exposures.

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# Advisory

### We help to solve problems, manage risk and seize new opportunities by offering a range of services across operational, transactional and forensic advisory.

At Grant Thornton, we offer a comprehensive range of advisory services to help you achieve your goals. We help you create, transform and protect value. From finding ways to finance growth to understanding how to manage risk and regulation; from identifying opportunities to optimize operations, we provide the expert support you need to thrive in a fast changing world.

Our approach to offering the best quality service possible is assured by:

- Our breadth of services and capabilities
- Industry and subject matter expertise
- Clear communication
- Global reach with local know-how

#### **Transaction services**

We can help you understand the value triggers behind successful transactions. Our collaborative focus has dynamic teams with a wide financial, trade and operative background.

We offer specialist advice to management and shareholders of companies on a range of issues arising from the growth, development and financial needs of a business.

#### Our services include:

- Debt advisory
- Business Valuations
- Mergers & Acquisitions
- Financial due diligence
- Financial feasibilities

#### **Business consulting services**

The environment for business is changing faster now than at any time in recent history. Forces such as globalization and rapid technological change are disrupting traditional business models and creating huge challenges for organisations, both privately owned and publicly listed. At Grant Thornton, we help our clients understand these forces and their impact, and formulate solutions to keep them ahead of disruptive change.

Our business consulting services help organisations improve operational performance and productivity throughout the growth life cycle.



Jasmine Shah Managing Partner





**Hemal Shah** Director - Advisory



**Andrew Kintu** Manager -Transaction Advisory Services



Sandra Kajumba Assistant Manager - Business Risk Advisory

#### Our services include:

- Business process reviews
- Enterprise Resource Planning (ERP) implementation
- Business transformation
- Operations improvement

#### **Business risk services**

Our risk management service allows companies to progress faster and efficiently towards growth. Risk management is a structured focus to manage uncertainty associated to a threat through a sequence of activities that include risk evaluation, development strategies to manage the risk and risk mitigation by means of managerial resources.

#### Our services include:

- Internal audit
- AML/CFT compliance audit
- Regulatory services
- Risk modeling services
- Enterprise wide risk management

#### Human Resource Solutions

- Salary survey
- Recruitment
- HR manuals/handbooks
- Performance management
- Outsourced HR services
- Organization Structure Review
- Job Analysis
- Salary and Benefits Survey
- Skills and Competency Assessment
- Performance Management
- Workload Analysis
- Job Evaluation and Grading Structure
- HR Audit

#### Forensic investigation services

The complexity of organizations, the speed of transactions, the high rotation of key employees and other organizational risks are some of the main factors responsible for the high rate of frauds in companies.

#### Our services include:

- Forensic investigations
- Digital forensics
- Cybersecurity
- Accounting irregularity/misconduct
- Expert dispute resolution and advisory

#### **Corporate Secretatial**

ling As a commitment to provide one door stop services to all your business needs, Grant Thornton Uganda's Advisory team, together with our tax professionals, provide services that new business establishement needs from the very start of their operations. Our corporate secretatial experts work directly with our in-house tax experts to help clients select and establish entity for their particular businesses.

#### Our services include:

- Company Incorporation/Entity setup
- Secretarial compliance and consulting
- Liquidations
- Agreements and MOUs
- Busines licenses
- Work permit processing

# **IT Advisory**

Our IT Advisory services are pivotal across various industries for steering organizations through the complexities of today's digital landscape. We provide expert guidance in articulating an organization's technological needs, assessing solutions, and crafting a strategic implementation roadmap.

This ensures that technology investments are aligned with business goals, operational efficiency is enhanced, and competitive advantage is maintained. Through expert guidance in IT infrastructure complexities, our IT Advisory services enable organizations to reduce expenses, minimize risks, and foster expansion, proving to be a vital resource for organizations seeking success in today's dynamic economic landscape.

#### Our IT Advisory solutions include:

- Business Intelligence and Data Analytics
- Enterprise Risk Management
- Vulnerability Assesment and Penetration Testing
- Post Implementation Audits
- Cyber Forensics
- Internal IT Audits
- Software Quality Assurance
- IT General Controls



**Satyajit Turumella** Director - IT advisory

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**Ghazali Mohammed** Manager - IT Advisory



**Harsh Shah** Senior Associate - IT Advisory



Frances Natukunda Associate - IT Advisory



### **Business Process**

Businesses frequently decide to outsource in order to focus on their core competencies, while improving performance and lowering costs of their non-core activities. Saving time and money, business process solutions can allow time to concentrate on what's really important for your business.

Our approach involves a variety of services aimed at keeping your focus where you want it most: on meeting your strategic objectives. With access to experts throughout the Grant Thornton network, you will get high quality seamless and coordinated outsourcing projects delivered efficiently, comprehensively and confidentially.

#### Our business process solutions include:

- Bookkeeping/financial accounting
- Monthly compliances
- Payroll and personnel administration
- Fund Management
- Compilation of financial statements
- Electronic Fiscal Receipting and Invoicing Solution (EFRIS)
- Virtual CFO



Akshay Patel Director

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**Nelson Kizangi** Manager



Winnie Nakazibwe Assistant Manager



Kalpna Kanji Assistant Manager



#### Bookkeeping/financial accounting

At Grant Thornton, we guarantee confidentiality, trained and continuously evaluated staff, operating simultaneously, covering different locations in the country, and services designed to your needs.

#### Monthly compliances

Grant Thornton's Compliance is well equipped with experienced personnel to handle the monthly compliances such as Value added Tax (VAT), Withholding Tax (WHT), National Social Security Fund (NSSF) and Pay As You Earn (PAYE) among others to ensure that the Clients are fully compliant and can focus on the actual activities of their Business.

#### Payroll & personnel administration

Grant Thornton's payroll service have been designed to offer you different solutions that will help you create a more efficient business model.

#### **Fund management**

Grant Thornton can assist dynamic organisations to monitor and process their payments to various vendors. This helps to minimize risks of any frauds through verifying the authenticity of the payments, their supporting documents and obtaining appropriate approval.

#### Compilation of financial statements

Grant Thornton can assist dynamic organisations with the compilation of IFRS compliant financial statements so that the client does not have to hire additional senior resources.

#### Electronic Fiscal Receipting and Invoicing Solution (EFRIS)

Grant Thornton's EFRIS service has been designed to offer EFRIS compliances with URA, that will help business to remain focus on their core activities and outsource non-core activities to Grant Thornton.

#### Virtual CFO

We build teams with top business analysts, consultants, and engagement managers from our global talent network, customized to fit your business needs and business processes. Each person is selected for subject matter expertise and years of experience working in managed teams.

#### Our primary services include:

- Financial Reporting Gain a clear picture of your business's operations with rigorous internal financial controls and financial information and identify profitability opportunities through pricing or cost optimization.
- Cash Flow Management Streamline accounts receivable and accounts payable to effectively track the sources and uses of cash across your business.
- Performance Tracking Unlock key insights into performance with robust data collection and dynamic KPI tracking dashboards.
- Budgeting and Expense Control Discover actionable cost savings and implement efficient quarterly budgeting processes to optimize cash flow.
- Organizational Leadership Consolidate diverse internal functions ranging from HR to corporate governance under one seasoned executive.
- Product Cost Analysis and Efficiency Improvement Measures
- Financial Planning and Forecasting

# **Public Sector Consulting**

### Our overall objective of public sector consulting at Grant Thornton Advisory East Africa is to support governments and their developmet partners to overcome numerous challenges towards service delivery to their citizens.

Through tailored solutions, we keep the functions of the public sector moving forward to evolve from traditional transaction and reporting to more efficient, analytical and data-driven processes so they can provide timlier insights to decision makers. We advise our clients in planning, maximizing resources, measuring and monitoring progress, and leveraging unforeseen challenges to provide effective, essential services to the public.

#### Our solutions include:

- Public finanical management
- Institutional and capacity building programmes
- Institutional reviews and reorganizations
- Strategic planning and implementation
- Programme management
- Project evaluations
- Organizational, Risk and Accountablity



**Ketan Shah** Partner



Laban Gathungu Director



Michael Chomba Director



**Richard Nyanzi** Manager - Public Sector

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# Industries Served

At Grant Thornton Uganda, just like all our member firms across the globe, we provide services to almost all sectors of the economy.



#### Industrial products

Aerospace & defense

- **Building products**
- Chemicals
- Commercial printing
- Construction & farm machinery & heavy trucks
- Construction materials
- Containers & packaging •
- Electrical equipment
- Highways & railtracks
- Industrial conglomerates
- Industrial machinery
- Office electronics
- Office services & supplies
- Paper & forest products
- Security & alarm services
- Trading companies & distributors

#### **IT** services

- Media
- Software & infrastructure

#### Travel, tourism & leisure

- Hospitality
- Tourism & leisure
- Transport

#### **Real estate and** construction

- Construction
- Real estate

#### Services

- **Professional services**
- Technology, media & telecommunications

#### Not for profit

- Charities
- Education
- Social housing



#### **Public sector**

- County, regional and municipal
- Donor or international development organisations
- National / Federal
- Quasi-government
- Supranational governmental State and provincial organisations

#### @‡ **Consumer products** Automotive

- Food & beverage
- **Retail & logistics**
- Energy & natural resources
- Mining
- Oil & gas
- Utilities & cleantech

### **Financial services**

- Asset management
- Banking
- Insurance
- Private equity



#### Healthcare

- Healthcare providers & services
- Life sciences

# **Client Voice**

You will have a better client experience, but don't take our word for it. Grant Thornton Uganda and member firms around the world measure client satisfaction on a regular basis.

Shibu Samuel

Group CEO

Sybyl Limited

Grant Thornton Uganda undertakes a client satisfaction review regularly to ensure that our teams are delivering an exceptional experience for our clients.

Reasons you can trust us to deliver:

- Clear communication and interaction with you at all times
- · Pro-active advice and recommendations
- Thorough understanding of your business
- Exceptional people
- Seamless quality of audit, tax, advisory, business
- · Process solutions and secretarial services
- Value for money services

Thornton has exemplified professionalism and provided critical guidance and advisory to ensure our Company remains compliant whilst optimizing our payroll and taxes. Our relationship with Grant Thornton has evolved into a Partnership where we also turn to them for their subject matter expertise on our global projects. I would highly recommend Grant Thornton for all your financial and tax advisory services"

"Grant

Jinlian Simukaitis Operations Manager, PMO Director Vignetic, Princeton, NJ 08542 are continually impressed by the results of your dynamic professionalism and enviable work ethic. Your commitment to engagements that makes you stand out as a preferred partner of choice, has contributed to the growth of our program in Uganda. We look forward to a continued working relationship."

AHF we

Margareta Marro, Director of Global Accounting AHF, Los Angeles, CA Angeles AHF, Los Angeles, CA Angeles

would like to express our sincere appreciation for the meticulous and professional services rendered to our Bank by Grant Thornton, Uganda, a company which maintains high level of ethical standards & core values. Grant Thornton's qualified and experienced team helps in timely & successful completion of the engagement assigned by Bank. We are delighted with their services. We look forward to continuing this relationship."

"We

R K Meena Managing Director Bank of Baroda (Uganda) Limited

# This is the **promise** we make, today and every day

"We go beyond business as usual to deliver a different experience. More personal, agile and proactive. We challenge conventions to find better solutions. So our people, clients and communities can positively shape tomorrow."



# Contacts



Grow relationships and revenue beyond Uganda

As a cohesive global organisation we give you access to consistent level of quality and a seamless service wherever you choose to do business.

As a member firm of Grant Thornton International Ltd, we deliver connections which help you to leverage the powerful contacts, client base and revenues which are available around the globe, supporting you to grow your business overseas.



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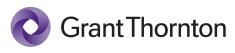
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